

TIROA E & TE HAPE B TRUSTS

Nga Whenua o Rereahu

26 September 2024

To All Shareholders TIROA E & TE HAPE B TRUSTS

Annual General Meeting – Trustee Nominations etc

Tiroa E & Te Hape B Trusts are calling for nominations to fill 3 (Three) vacancies.

Donna Tutaki-Tamaki retires by rotation and is eligible for re-election. Maxine Nathan retires by rotation and is eligible for re-election. Destiny Ordish will be standing down and will not be available for re-election.

Please note the nominations close **4pm, Friday 25th October 2024**. The election will take place at the upcoming Annual General Meeting to be held Saturday 30th November 2024.

Please find enclosed the following:

- 1. Notice of Annual General Meeting
- 2. Trustee Nomination Form
- 3. Trustee Appointment Preferred Criteria
- 4. Newsletter
- 5. Shareholder Feedback Form
- 6. Education Grant Forms (Secondary and Tertiary)
- 7. Proxy Form/s

These documents are also available on the Trusts website: <u>www.tiroatehape.maori.nz</u> or copies can be obtained at the Trusts Head Office as per below. **To streamline the registration process, please bring your shareholder card or have your shareholder number ready. Your assistance is greatly appreciated.**

Please do not hesitate to contact me if you have any queries.

Heoi ano,

Sharon Williams,

Senior Manager

Head Office – Tiroa House 37-39 Taupiri Street PO Box 51 Te Kuiti 3941 Aotearoa-New Zealand T +64 7 8788640 F +64 7 8788639 E sharon @tiroatehape.maori.nz W www.tiroatehape.com Tiroa Station 2356 Mangaokewa Rd RD7 Te Kuiti 3987 Aotearoa-New Zealand T +647 8784815 E tiroa@tiroatehape.maori.nz Wharekiri Station 2075 Mangaokewa Rd RD7 Te Kuiti 3987 Aotearoa-New Zealand T+64 7 8784834 E wharekiri@tiroatehape.maori.nz Te Hape Station 1192 SH30 RD7 Te Kuiti 3987 Aotearoa-New Zealand T +64 7 8784748 E tehape@tiroatehape.maori.nz



Notice Is Hereby Given of an Annual General Meeting for the Shareholders of Tiroa E and Te Hape B Trusts

Date Saturday 30 November 2024

Time 10:00 am (Registrations commence 9:00 am)

Venue

Benneydale Hall Maniaiti Road BENNEYDALE/MANIAITI

Please Note:

- a) Proxy forms are to be deposited at the Office 48 hours (being Thursday 28 November 2024 10am) before the meeting so they can be verified.
- b) One speaker with one vote per registered Whanau Trust

Tiroa E Trust, PO Box 51, Te Kuiti 3941. Tiroa House 37 Taupiri Street, Te Kuiti 3910 Tel:07 8788640 Email: sharon@tiroatehape.maori.nz



TRUSTEE NOMINATION

To be completed by both the nominator and nominee

Return completed form to: Trustee Elections		
Tiroa E & Te Hape B Trusts		
Tiroa House, 37-39 Taupiri Street		
PO Box 51 TE KUITI 3941		
I, (<i>Full Name</i>)		
HEREBY NOMINATE		
(Full Name)		
for the position of Trustee to Tiroa E and Te Hape E		
Signature (Beneficial Owner/Nominator):		
Name of Nominator (<i>Full Name</i>):		
Signature (Beneficial Owner/Seconder):		
Name of Seconder (<i>Full Name</i>):		
<u>PLEASE NOTE</u> : Both Trusts must be repres	sented between the Nominator a	and the Seconder
I, (<i>Full Name</i>)		
HEREBY ACCEPT the nomination		
Signature (Nominee):		
Name of Nominee (<i>Full Name</i>):		
Date:	Day Of	2024

Return this nomination form, together with a current summarised CV (1 page only) for the nominee to the address above before <u>4.00pm Friday 25 October 2024</u>

NOTE: <u>All nominees must be present in person at the AGM</u> and prepared to address the meeting.



Preferred Criteria for Becoming a Trustee

A board's success depends entirely on the people who sit around the board table and how they contribute their **skills** and **perspectives** to discussion and debate. The mix of Trustees should be one that gives the depth that is required to make good decisions for the future of the organisation.

There are rules and regulations as to whom can become a Trustee, however other than those rules we have a preferred criteria for becoming a Trustee as follows:

The preferred criteria for becoming a Trustee would be a person who:

- Is over 20 years of age.
- Is a descendant of Rereahu.
- Has no criminal conviction for fraud.
- ✤ Is not an employee of Tiroa E or Te Hape B Trusts.
- Has skills to contribute for the benefit of the Trusts. eg financial, investment, business management, Te Reo Maaori, marketing, product development and specialist skills such as agricultural, forestry, engineering etc.
- Personal Qualities Good written & verbal communication skills and able to work as part of a team to get an outcome. Clarity in debate, integrity & courage and be committed to the vision of the Trusts.
- Tikanga & Values an understanding of tikanga, whakapapa, Rereahutanga and cultural values.
- Time has the time to be able to give priority to preparation and attendance to the Trusts work.
- Own reliable transport, computer literate and can be contacted by phone/email.

We ask that you:

- Supply a CV (1 page summary)
- List any criminal convictions that you may have.







Service to the Trusts



Inside This Issue

- Service to the Trusts
- Farewell
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- NZSC
- Waiatara Native Nursery

Native Plant Sale

- Meeting with WDC
- Be in to Win
- Al Admin
- Shareholder Details Needed
- Out and About



Tiroa E & Te Hape B Trusts Nga Whenua o Rereahu

40+ Years Dedication

We would like to take the time to thank our longest serving staff member, who has reached an impressive milestones this year.

Helen McGillivray was employed as an Administration Assistant by Hoppy Hetet in 1984.

Helen is now the Senior Clerk/Supervisor for the Trusts.

Helen appreciates with the Trusts work, every day is different but enjoys the challenge of getting all those figures to balance.

Helen has a wealth of knowledge in regard to the Shareholder register and recalls a lot of the Trusts history from the 1990's until now.

We thank Helen for her continued loyalty and are very grateful for her continued support of the Trusts,



Helen McGillivray - Senior Clerk/Supervisor

20+ Years Dedication

& Farewell

Camilla Ngatai was employed as an Administration Clerk in 2004 by Hardie Peni and Aloma Shearer.

Camilla progressed from this role and moved into the Administration Manager position in 2021.

In her role Camilla enjoyed working with the staff and always looked forward to catching up with the Shareholders at the AGM

It is with mixed emotions that our esteemed colleague, will be bidding farewell to our administration team as she embarks on a new employment journey.

Camilla has served as a pivotal member, showcasing her expertise in various office functions, her dedication & commitment to her role.

Having been an integral part of our group for 20 years, we say farewell to Camilla and wish her all the very best in her future endeavors. She will be missed



Camilla Ngatai - Administration Manager

Farm Update

Darren McNae, Farm Advisor, AgFirst Consultants

As we head toward the end of the financial year, there is no denying that it has been a challenging year for the sheep and beef sector. It has been well documented through the media just how tough farmers are doing it at present with reduced market prices and rising costs. The latest Beef+Lamb NZ report showed that farm profits are set to drop by another 54% this year (compared to last year) and at their lowest level since the 1980's. This is quite serious for the industry, particularly, when we consider that the outlook for the next 12 months is for much of the same. It really is a case of battening down the hatches and making sure that every dollar is prioritised until we have some reprieve – something every farmer is doing at present. Thankfully, the Trust remains well positioned to do this after a number of years of strong investment. The focus for the Trust has been ensuring that the productive potential of the land remains strong which has meant prioritising the fertiliser spend to make sure that the farms can still grow plenty of grass to feed stock in the coming years.

From this perspective, the second "wet" summer in a row in the King Country has almost had the feeling of the King Country of old, back when we talked about the region being "summer safe"! This has helped the farms grow plenty of grass and set the farms up well for winter. Having good feed on hand and stock looking good and fat is a positive as we head into next season. This will mean the opportunity to produce plenty of lambs and heavy cattle next year to help keep the income coming in. There is plenty of work underway at present reviewing the livestock systems and ensuring that the farms are operating in the best way possible – this review is as a full team so everyone is on board.

The regulatory space is very much in "watch and wait" at present while we look to see where the new rules will land. While this may dictate future land use to a degree, the Trust is already taking an approach of sound land management so is likely ahead of the rules in many areas. The real danger for many farms is to do nothing while we wait on some rules. It is better to continue to make decisions that are good for the whenua (provided they do not cost a lot at present) be they big or small and ensure the plan keeps heading in the right direction. Environmental pathways are like being on a train – it will slow and stop every now and again, but it will reach its destination.

We look forward to improved times in the future but remain comforted that the Trust is not alone on this journey and the challenges being faced are by all farmers and as a country we have been here before, and come out the other side stronger.



Te Hape B Trust planting day with PGG Wrightson

New Trustee

We would like to introduce Kataraina Tamaki who was elected as a Trustee at the 2023 AGM.

Kataraina is currently studying for her Masters in Ahunga Tikanga at Te Wananga o Raukawa while working across Northland on a number of environmental management projects.

Kataraina is also a careers navigator, finding pathways and opportunities for our rangatahi into their career of choice. As well as being a part of the Northland Mahi Toi Collective with a focus on traditional practices and how to better manage resources.

Trustee Nominations

Kataraina is currently providing support for the Trusts Cultural and Environmental Pou alongside Diane Crown, Donna Tamaki and Tutahunga Tepu.

As soon as the Trusts application to the Māori Land Court is completed Kataraina will move from an Advisory Trustee to a Responsible Trustee.



Kataraina Tamaki - Advisory Trustee

This year there will be 3 Trustee positions available. Maxine Nathan & Donna Tamaki will retire by rotation and are eligible for re-election. Destiny Ordish will be standing down & will not be available for re-election.

Preferred Criteria for a Trustee is:

A board's success depends entirely on the people who sit around the board table and how they contribute their skills and perspectives to discussion and debate. The mix of Trustees should be one that gives the depth that is required to make good decisions for the future of the organisation.

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- is a descendant of Rereahu who whakapapa to an original owner
- has no criminal conviction for fraud
- is not an employee of Tiroa E or Te Hape B Trusts
- has skills to contribute for the benefit of the Trusts. e.g. financial, investment, business management, Te Reo Māori, marketing, product development and specialist skills such as agricultural, forestry, engineering etc.
- Personal Qualities Good written & verbal communication skills and able to work as part of a team to get an outcome. Clarity in debate, integrity & courage and be committed to the vision of the Trusts.
- Tikanga & Values an understanding of tikanga, whakapapa, Rereahutanga and cultural values.
- Time has the time to be able to give priority to preparation and attendance to the Trusts work.
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Destiny Ordish - Chairperson



Maxine Nathan - Trustee



Donna Tamaki - Trustee

New Zealand Shearing Championships

We would like to congratulate all those that competed in the 2024 NZ Shearing Championship.

The Trusts for the past 20 years have supported this event by providing the ewes that are shorn during the 4-day event.

This year the Trusts had the opportunity to sponsor the Whanau Event.

There were 25 Whanau Teams entered and we are pleased to announce the inaugural winners of the Tiroa E & Te Hape B Trusts - Whanau Event:

1.David & Michael Buick 2.Digger & Josh Balme 3.Ricky & Reuben Alabaster 4.Dawson & Daniel Biggs 5.Mike & Toa Henderson 6.James & Hemi Braddick



Winners Trophy Proudly Sponsored by Tiroa E & Te Hape B Trusts



Trusts Banner Displayed at the Les Munro Center for the NZ Shearing Championships



Winners with Vice Chair Karyn Nathan

2024 EDUCATION AND MARAE GRANTS

Secondary

Ashleigh ANDERSON Tania ANDERSON Waiatara CROWN-BORELL Chaz HETA-CLOKE Chevla HETA-CLOKE Karen HODGSON Keanu HODGSON Cadynce HURST Hunaara JACKSON Mangokaitipu JACKSON Rutangiwhenu JACKSON Koewyn KEARINS-TE WHARE Libby Skye KEARINS-TE WHARE Payton LIDDINGTON Merenia McTAINSH Miriama NGARONGO-HETET Te Pinihi NGARONGO-HETET Alexis ORDISH **Cheyanne POPE** Taika ROSE-DUNN Kaea-Rose TAIT Karana TAIT Danielle THOMPSON **Bailey TIANANGA** Diamond-Lee WADE Leifel WADE Len WADE Elijah WALTER Ava WALTERS Mia WEHI Tynayah WEHI Ruita WEHI-HOLLAND

<u>Tertiary</u>

Ehiri BARRETT Cam BENNETT Cara BENNETT Levi CRESSY-BAGGOTT Jenny CROWN Daria CROWN-HARRIS Christian KEARNS Melissa KEITH Mckenzie O'SULLIVAN Sarah-Jean PERAWITI Theo PETERS Te Huikau RATA Stevee RIHIA **Bailey ROSE** Tullulah ROSS Annalisse SHEFFORD Evyan STALADI Pere TAMAKI Serene TANGITU Maioha WATSON Daniella WIRIHANA

<u>Marae</u>

Mangapeehi Otewa Te Ahoroa Te Hape Te Koura Putora Te Miringa Te Kakara Waimiha

New Staff

We welcome new staff to the Trusts and Limited Partnership, those being:

Damien Riordan - Tiroa Station Hayden Simpson - Te Hape Station Angus Valler - Te Hape Station Malachi Waaka - Te Hape Station George Hobbs - Te Awa Rua Farm



First Riparian Planting

WAIATARA NATIVE NURSERY NATIVE PLANT SALE Looking at sourcing your Winter Season 2025 Native and Landscaping Plants Contact us here at Waiatara Native Nursery Where Our Seeds are Locally Sourced and Raised Harakeke, Tawhiri, Te Kouka, Kowhai, Manuka, Mahoe, Karamu If we don't have the plants you require we will do our best to source these for you Director Nursery Supervisor Sharon Williams Hiki Nathan Sharon@teawarua.co.nz Waiatara.nursery@tiroatehape.maori.nz 021.509.878 027.291.3319

Meeting with the Waitomo District Council

684 SH30 Benneydale

A meeting between The Trustees and the Waitomo District Council was held last month. The major issues discussed revolved around Mangaokewa Road.

684 SH30 Benneydale

Over the years the Trust has had issues with the dust from vehicles travelling on this road.

Recently the Trustees were concerned about the increase of trucks carting metal if resource consent is granted for a quarry near the farms.

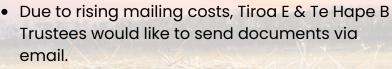
Council has agreed to look at these issues and try to find a solution that both parties will be happy with.

After the meeting Trustees were able to take the Councillors to view the Waiatara Native Nursery, which they were very impressed with.



L-R Maxine Nathan (Trustee), Aalia Karauna (Nursery Staff), Hiki Nathan (Nursery Supervisor), Mary Williams (Nursery Staff), Diane Crown (Trustee), Daphne Nathan (Kaimahi Staff), Marcus Hatu-Turner (Nursery Staff), Tanirau Manawaiti (Councillor), John Robertson (Mayor), Allan Goddard (Councillor), Tutahunga Tepu (Trustee), Wayne Fraser (Tiroa Station Farm Manager) and Jason Taitoko (Wharekiri Station Farm Manager)





1 Lucky shareholder will get a \$200 gift card

1 EASY STEP TO BE IN THE DRAW:

- Provide your email address to enter the draw!
- please call our office at 07 878 8640 or email us at <u>sharon@tiroatehape.maori.nz</u>
- The winner will be announced at this year's AGM, and the prize will be sent via courier.

EMAIL NOW TO ENTER THE DRAW!!



Administration work got you frustrated?

We provide stress-free administration services for Farmers, Contractors, Māori Land Trusts, Incorporations, Partnerships, Sole Traders, Clubs and other businesses

We have the ability to work remotely (able to work from your residence or other work space)

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- Creditor payments
- Debtor invoicing
- Livestock reconciliations
- GST returns
- Fringe benefit tax returns
- Fuel excise duty refunds
- Payroll and PAYE returns
- Shareholder register
- Shareholder dividend distributions
- Annual General Meetings
- Newsletters
- Word processing
- Electronic filing
- Assist with employment contracts
- Assist with health and safety
- Printing, scanning, photocopying
- Minute taking
- Boardroom facilities
- Other administrative duties

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021 509 878 or 07 878 8640 | 37 Taupiri St | Te Kūiti sharon@a1adminsolutions.co.nz | a1adminsolutions.co.nz

Looking for Shareholders

We are currently looking for contact details for the Shareholders below. You can call the office on 07.878.8640 or email sharon@tiroatehape.maori.nz. Any assistance would be greatly appreciated.

ADAMS Annie Whaiora ADAMS Edward ADAMS Gloria Maria **ADAMS Jack Savaae ADAMS Simon ANDERSON Marnie ANDERSON Mathew ANSLOW Chantelle ATUTAHI Leayne Matau ATUTAHI Wendy Anne** BARRETT Margaret Patricia Te Marama **BARRETT Mavis BAYLISS Nyree BELL Matthew Manawaiti BELL Roger Waka BELL Thomas James BELVIE Noeline BENNETT Charles BENNETT** Ian **BERTRAM Sharon BLAKEMAN** Ian Thomas Hamilton **BOYES Sylvia BRODERSON Elaine BRODERSON Heather BRODERSON Kevin BROWN** Joanne **CALVERT** Deirdre CAMPBELL Ria **CHAN Cecilia Te Aorere CHRISTISON Michael Douglas CLEVETTE** Davinia **CLEVETTE Dwayne CLOTHIER Damian CROCKETT** Darlene **CROCKETT Janey Ann CROWN** Armand Lee **CROWN Boydie CROWN** Isabel Hine **CROWN** Jamal **CROWN Mark James**

CROWN Peter **CURRIN** Lynette Doris DALEY Karen **DANIEL** Taniora DARE Barbara Maki **EKETONE** Hinerangi Denise **FALLON Joan GOODALL** David John **GOODALL Martin Taroa** HART Vicky HAUA Shong Aroha **HEMARA Barbara HEMARA Eugene HEMARA Jack Larsen HEMARA** Lorne **HEMARA** Vivian **HEMOPO Myrtle Fay** HEMOPO Phyllis (or Te Whiri) HEREWINI Chey-Anne Geraldena Ata **HEREWINI Ronnie Cathy HILL Cloyton** HILL Gregory **HILL Hinetuhi HILL Percy** HILL Piwi HILL Terehine HOBMAN Kade Taurua **HOHEPA** Patrick **HORUA** Janet **HOUPAPA** Sheila **HUGHES Bonny JOSEPH Adam JOSEPH Alvin** JOSEPH Dane Ellis Ropuwiaita **JOSEPH** Dorrita **JOSEPH Edward JOSEPH Michelle** JOSEPH Nigel Addison Te Tawhia **JOSEPH** Pohe Pohe **JOSEPH Richard** JOSEPH Te Huingamamaeroa JOSEPH Te Pareaute Tauihi **JOSEPH** Thomas **JOSEPH Watson** JOSEPH (Jnr) Percy **KAMARU** Hari

Out and About

Tiroa Station



Snow on the hills



Overlooking Tiroa



Annual Stock Count

Wharekiri Station



Staff Training



Te Hape Station



Annual Stock Count

Te Awa Rua Station





Annual Stock Count



Tiroa E & Te Hape B Trusts Nga Whenua o Rereahu







Nga Whenua o Rereahu





www.tiroatehape.maori.nz



TIROA E & TE HAPE B TRUSTS

SHAREHOLDER FEEDBACK FORM

Suggestions / Compliments / Complaints

Your feedback is important to us

Suggestions and compliments help us to know what we are doing right or where we can improve. Complaints are equally important, and we would like to know about anything that concerns you. We will address all feedback as soon as possible and you will be contacted within 20 working days. We will treat your feedback as confidential and will not be used for any other purpose.

Each year at the Annual General Meeting we receive verbal complaints which we would rather resolve prior so we can concentrate on the business of the meeting. We will not address any complaints that do not relate to the business of the meeting at any future Annual General Meetings or Special General Meetings.

To send your feedback, you can:

- Complete this form and hand it into the office (Tiroa House, 37 Taupiri Street, Te Kuiti)
- Email to: sharon@tiroatehape.maori.nz
- Mail this form to: Tiroa E & Te Hape B Trusts, PO Box 51, Te Kuiti

This feedback is a: Suggestion

Compliment

Complaint

What is your feedback in relation too?

Enquiries / Information	Governance	Website
Administration	Trustees	Grants
Employment	Dividends	
Financial	Farms	Other

Details of Feedback/Issue (please attach copies of relevant documents if applicable)

 	••••••	••••••
 	••••••	
 		•••••

If you are making a complaint, please complete the following:

Date of Occurrence:			
Name of area / staff member responsible (if known):			
Have you previously contacted us about this issue:	No / Yes	(please provide details)	
Desired Action (what outcome are you seeking?)			
	••••••		

Any other comments

Your details:

Name	Shareholder Number
Address	Phone Number
	Email

Signature	Date

Note: Feedback is welcome at any time – you are required to use this form when submitting future feedback. If you would like a copy please contact the office or visit our website: <u>www.tiroatehape.maori.nz</u>